

# **Exhibit #10**

## Pichai-Clip - Pichai House Testimony Clip

DESIGNATION	SOURCE	DURATION	ID
18:03 - 18:10	<b>Congress, Sundar 2018-12-11</b>	00:00:18	<b>Pichai-Clip.1</b>
18:03	CHAIR OF THE HOUSE JUDICIARY COMMITTEE: Thank you,		
18:04	Mr. Nadler, we welcome our distinguished witness, and if you		
18:05	would please rise, I'll begin by swearing you in.		
18:06	Please raise your right hand.		
18:07	Do you swear that the testimony that you are about		
18:08	to give shall be the truth, the whole truth, and nothing but		
18:09	the truth, so help you God?		
18:10	MR. SUNDAR PICHAI: I do.		
18:24 - 19:19	<b>Congress, Sundar 2018-12-11</b>	00:01:12	<b>Pichai-Clip.2</b>
18:24	MR. SUNDAR PICHAI: Chairman Goodlatte, Ranking		
18:25	Member Nadler, distinguished members of the committee,		
	thank		
19:01	you for the opportunity to be here today. I joined Google		
19:02	15 years ago, and I've been privileged to serve as CEO for		
19:03	the past three years, but my love for information and		
19:04	technology began long before that.		
19:05	It's been 25 years since I made the U.S. my home.		
19:06	Growing up in India, I have distinct memories of when my		
19:07	family got its first phone and its first television. Each		
19:08	new technology made a profound difference in our lives.		
19:09	Getting the phone meant I could call ahead to the hospital		
19:10	to check that the blood results were in instead of taking a		
19:11	two hour trip there. And the television, well, it only had		
19:12	one channel, but I couldn't have been more thrilled by its		
19:13	arrival.		
19:14	Those experiences made me a technology optimist,		
19:15	and I remain one today, not only because I believe in		
19:16	technology, but because I believe in people and their		
19:17	ability to use technology to improve their lives. I'm		
19:18	incredibly proud of what Google does to empower people		
19:19	around the world, especially here in the U.S.		
22:21 - 25:02	<b>Congress, Sundar 2018-12-11</b>	00:02:58	<b>Pichai-Clip.3</b>
22:21	and I'll begin by recognizing myself.		
22:22	Mr. Pichai, is it true that the Android operating		
22:23	system sends Google information every few minutes detailing		
22:24	the exact location of a smartphone within a few feet, the		
22:25	speed of movement of the phone, the altitude of the phone		
23:01	sufficient to determine what floor of a building the phone		
23:02	is on, the temperature surrounding the phone and other		

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23:03	readings and if so, with Americans carrying their phones		
23:04	with them virtually at all times, doesn't the collection of		
23:05	this volume of detailed information really mean that Google		
23:06	is compiling information about virtually every movement an		
23:07	individual with a smartphone is making every hour of every		
23:08	day?		
23:09	MR. SUNDAR PICHAI: Mr. Chairman, thank you for the		
23:10	question. Today, for any service we provide our users, we		
23:11	go to great lengths to protect their privacy and we give		
23:12	them transparency, choice, and control. Android is a		
23:13	powerful platform and -- and provides smartphone for over 2		
23:14	billion people. And as part of that, it depends on the		
23:15	applications users choose to use. If you're using a fitness		
23:16	application, which is deducting the number of steps you		
23:17	walk, you expect it to send that information, but it's a		
23:18	choice users make. We make it clear and -- and it depends		
23:19	on the use cases.		
23:20	CHAIR OF THE HOUSE JUDICIARY COMMITTEE: So the --		
23:21	the answer to my question, my first question, is yes; is		
23:22	that correct? That the information that I cited is gathered		
23:23	by Google?		
23:24	MR. SUNDAR PICHAI: It -- if -- if the -- for		
23:25	Google services, you have a choice of what information is		
24:01	collected, and we make it transparent -- transparent.		
24:02	CHAIR OF THE HOUSE JUDICIARY COMMITTEE: I		
24:03	understand there are -- there are uses that consumers make		
24:04	use of. I use it to keep track of the number of steps I		
24:05	walk. I understand that service that one of your		
24:06	competitors provides. So I -- I understand that purpose.		
24:07	But do you think the average consumer understands that		
24:08	Google will collect this volume of detailed information,		
24:09	when they click through the terms of service agreements in		
24:10	order to use the Android operating system?		
24:11	MR. SUNDAR PICHAI: It's really important for us		
24:12	that, you know, that average users are able to understand		
24:13	it. This is why we do something called privacy check-up.		
24:14	CHAIR OF THE HOUSE JUDICIARY COMMITTEE: Do you		
24:15	think average users read the terms of service and the		
24:16	updates that are very frequently sent to us?		
24:17	MR. SUNDAR PICHAI: Beyond the terms of service, we		
24:18	actually offer, we remind users, to do a privacy check-up,		

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	24:19 and we make it very obvious, every month. In -- in fact, in		
	24:20 the last 28 days, 160 million users went to -- went to their		
	24:21 My Account settings where they can clearly see what		
	24:22 information we have. We actually give, you know, show it		
	24:23 back to them, and we give clear toggles, by category, where		
	24:24 they can decide whether that information is collected,		
	24:25 stored. Or more importantly, if they decide to stop using		
	25:01 it, we work hard to make it possible for users to take the		
	25:02 data with them, if they choose to use another service.		
98:24 - 99:13	<b>Congress, Sundar 2018-12-11</b>	00:00:43	<b>Pichai-Clip.4</b>
	98:24 However, can you explain what you do to minimize		
	98:25 this data, which is generally an accepted standard practice		
	99:01 among those who collect data.		
	99:02 MR. SUNDAR PICHAI: You know, our goal is, you		
	99:03 know, but we are providing, for example, if we are providing		
	99:04 you a service like Gmail, which we have done for 15 years,		
	99:05 that data, we need to store it for our users. So they		
	99:06 expect us to. So we are trying hard to match user's		
	99:07 expectations. We don't need, you know, our data for		
	99:08 advertising. As I said earlier, most of it comes from just		
	99:09 the keywords you type. And so, you know, we need minimal		
	99:10 data to do advertising. We give you options to turn ad		
	99:11 personalization off. We store most of the data we do today,		
	99:12 to help give users the experience they want. And that's		
	99:13 what we're trying to do.		
150:17 - 150:18	<b>Congress, Sundar 2018-12-11</b>	00:00:08	<b>Pichai-Clip.5</b>
	150:17 So let me just understand, really starting with the		
	150:18 chairman's questions, which I thought was a -- a good		
150:19 - 150:22	<b>Congress, Sundar 2018-12-11</b>	00:00:10	<b>Pichai-Clip.6</b>
	150:19 opening for us. If a consumer tells you not to collect		
	150:20 their data, then you do not collect the data; is that		
	150:21 correct?		
	150:22 MR. SUNDAR PICHAI: That's -- that's right.		

Overlaps	00:05:29
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<b>TOTAL RUN TIME</b>	<b>00:05:29</b>
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